

# MEMBERSHIP

RECRUITMENT AND RETENTION

Jerry Hall, President Chapter 65, District Five VP

Mike Crahan, Membership Chair Chapter 65

Juanita Lott, VP Membership and Legislation

Martha Raup, VP Social Media and Regional CAB Rep

# COMPONENTS FOR SUCCESS

- 1. Enthusiasm (Belief in the mission of NARFE)**
- 2. Know your materials**
- 3. Know what you are selling**
- 4. Make it Simple (Elevator Speech)**
- 5. Sharing Successes**



The background features a large orange shape on the right side, a blue triangle on the left, and a teal triangle at the bottom left. The text is positioned diagonally across the center.

# 1. ENTHUSIASM

BELIEF IN NARFE AND ITS MISSION

THERE ARE MANY WAYS, NOT ONE WAY





# MISSION STATEMENT

To support legislation and regulations beneficial to federal civilian employees and annuitants.

To promote the general welfare of federal civilian employees and annuitants and potential annuitants.

To cooperate with other organizations and associations in furtherance of these general objectives.



## VISION STATEMENT

To ensure that:

NARFE is recognized as the association devoted to serving and protecting the earned entitlements, rights and benefits.

Great work is done to help preserve those rights and benefits.

All members know that their needs and wants are being taken to the highest levels of government.

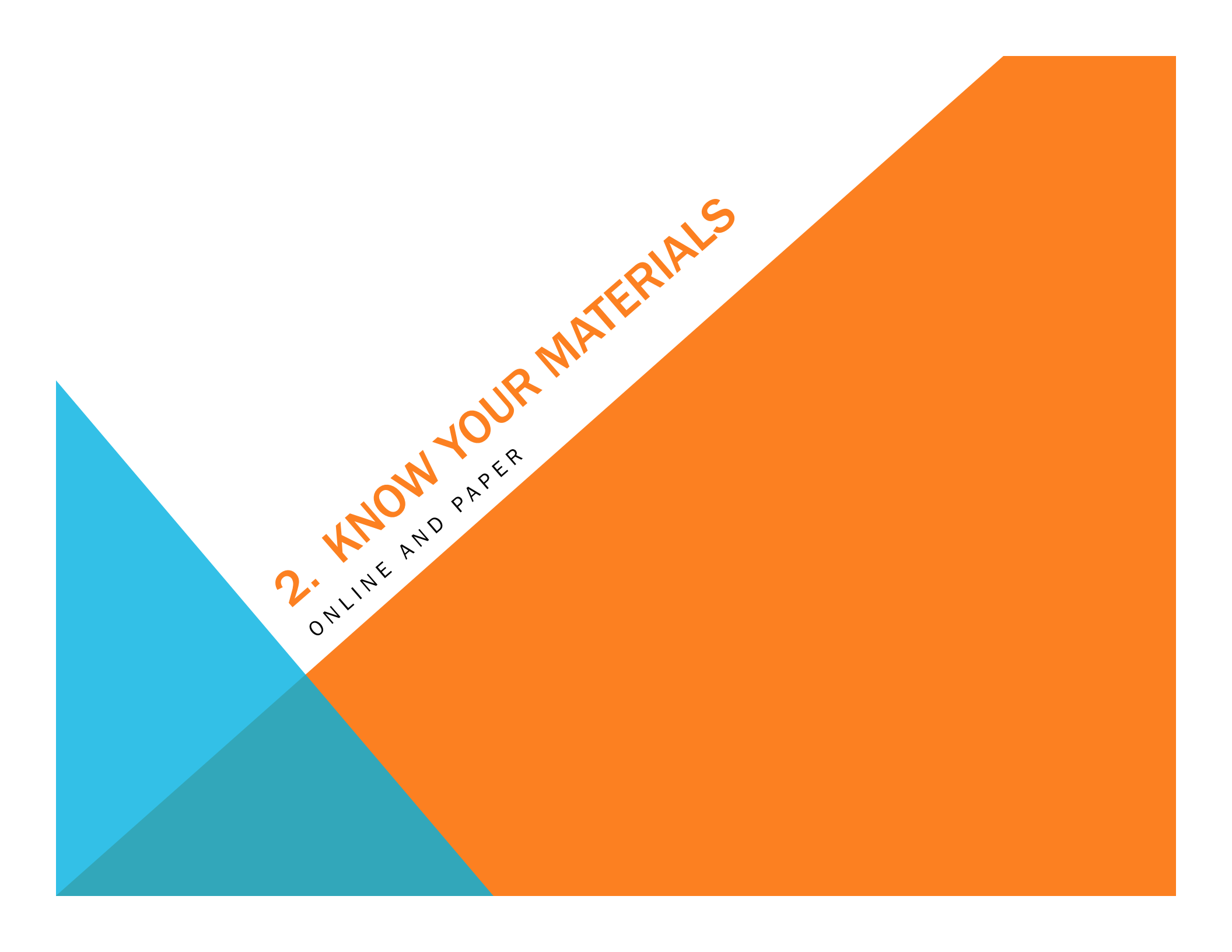


Realizing that NARFE began in 1921 because Feds have no written contract with their employer and at the time insignificant benefits.



# The Importance of a Professional Government Workforce



The background features a large orange shape on the right side, a blue triangle on the left, and a teal triangle at the bottom left. The text is positioned diagonally across the white space between the blue and orange areas.

## 2. KNOW YOUR MATERIALS

ONLINE AND PAPER



# FORMS BY NUMBER

## OFFICERS RESOURCES

- » Forms By Form Number
- » Newsletters
- » Member Applications
- » Member Recruitment
- » Recruiter Posters
- » Chapters
- » Dues Withholding
- » Federations
- » Manuals & Guidebooks
- » Legislation Pamphlets
- » NARFE Programs Information
- » Order Forms/Supplies
- » Financial
- » Tips, Tools & Templates
- » Contact Us

## RESOURCE LIBRARY

- » Headquarters
- » Be Prepared
- » Dues Withholding
- » White Papers
- » Convention
- » General Store
- » History of NARFE Video

## SERVICES

- » Web Hosting

## Forms By Form Number

**Note:** An Adobe Acrobat Reader is required to fill out certain forms. Please [click here](#) to download it.

- » **DW-2** Dues Withholding Application for Retirees. *Updated on 11/16*
- » **DW-3** Dues Withholding Application for New Members (Retirees). *Updated on 11/16*
- » **F-3A** Proposed National Committee Resolution. *Updated on 4/17*
- » **F-3C** Proposed Bylaws/Standing Rule Amendment Form. *Updated on 4/17*
- » **F-7** Chapter Officer Roster. *Updated on 4/15*
- » **F-7A** Federation Officer Roster. *Updated on 4/15*
- » **F-10** Chapter and Federation Officers Manual. *Updated on 09/16 (ONLINE ONLY)*
- » **F-16** Dues Transmittal Sheets: New Members. *Updated on 02/08 (ONLINE ONLY)*
- » **F-16R** Dues Transmittal Sheets: Member Renewals. *Updated on 02/08 (ONLINE ONLY)*
- » **F-18** Requisition for Printed Supplies. *Updated monthly*
- » **F-19** Chapter Charter Application. *Updated on 8/14 (ONLINE ONLY)*
- » **F-20** NARFE Elevator Speech. *Updated on 5/16 (ONLINE ONLY)*
- » **F-21** Chapter Bylaws: A Preferred Standard. (PDF) *Updated on 03/17*  
[Chapter Bylaws: A Preferred Standard - Excerpt.](#) (MS Word) *Updated on 03/17*

# APPLICATIONS



*Protecting the Future for*  
**ACTIVE AND RETIRED FEDERAL EMPLOYEES**

National Active and Retired Federal Employees Association

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## Membership Applications

**Note:** An Adobe Acrobat Reader is required to fill out certain forms. Please [click here](#) to download it.

- [» Gift Membership Information \(F-85\)](#)
- [» Membership Application \(Printable\)](#)
- [» National Life Membership \(F-53\)](#)

# SUPPLIES



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## Supplies

**Note:** An Adobe Acrobat Reader is required to fill out certain forms. Please [click here](#) to download it.

- [» Requisition for Printed Supplies \(F-18\)](#)
  - [- Online Interactive Form](#)
  - [- Downloadable in PDF Format](#)
- [» Order Form for NARFE Membership Labels/List \(F-67\)](#)
- [» Pin Order Form \(F-129\)](#)

Type here to search





# Information Card M2



## National Active and Retired Federal Employees Association

Full Name \_\_\_\_\_

Street Address \_\_\_\_\_ Apt. / Unit \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Email \_\_\_\_\_

Phone \_\_\_\_\_

I am a  Current Federal Employee  Retiree

Are you a NARFE member?  Yes  No

FOR NARFE USE ONLY Recruiter # \_\_\_\_\_

# PROSPECTIVE

## 123 New Prospective Member(s) in chapter 0065 from Jan/1/2015 to Dec/1/2016

Chap.	ID	Last Name	First Name	Street	Suite	City
0065	11058918	AGUSTIN	ADELAIDA	50 UNITED NATIONS PLAZA		SAN FRANCISCO
0065	11077172	BARDINI	EMILIA	1285 29TH AVE		SAN FRANCISCO
0065	11054809	BENTLEY	RIDWANA	100 MONTGOMERY ST	STE 800	SAN FRANCISCO
0065	11060923	BOWLES	GREGORY	515 LOS PALMOS DR		SAN FRANCISCO
0065	11079395	BRANCH	FELICIA	90 7TH ST	STE 12300	SAN FRANCISCO
0065	11060932	BRITTON	JOE T	190 O'FARRELL ST	# 407	SAN FRANCISCO
0065	11086254	CABUHAT	LUIS	3045 RANCHO BERNADO DR		PITTSBURG
0065	11073617	CAMPANY	ERIC	235 PINE ST	STE 700	SAN FRANCISCO
0065	11090739	CAMPBELL	KATHLEEN	201 5TH AVE	APT 2	SAN FRANCISCO
0065	11051813	CERVANO	CECILIA	90 7TH ST	STE 17-100	SAN FRANCISCO
0065	11042179	CHERN	SHIANN-JANG	75 HAWTHORNE ST		SAN FRANCISCO
0065	11030938	CHU	LILY	75 HAWTHORNE ST		SAN FRANCISCO
0065	11090756	CODDINGTON	RICHARD	808 PORTOLA DR		SAN FRANCISCO
0065	11078863	CONNOLLY	MICHAEL	450 GOLDEN GATE AVE	5TH WEST FLOOR BOX 36024	SAN FRANCISCO
0065	11091991	CORCORAN	ANGELA	1562 UNION		SAN FRANCISCO
0065	11075639	DADIOS	DANILO	1 SANSOME ST		SAN FRANCISCO
0065	11038086	DARE	KENNETH	450 GOLDEN GATE AVE	EG 1265 SF 6107	SAN FRANCISCO
0065	11091777	DAVIS	JEFFREY	90 SEVENTH ST	STE 15-300	SAN FRANCISCO
0065	11078871	DEA	DEBBIE	831 29TH AVE		SAN FRANCISCO
0065	11065506	DOBBINS	B	301 HOWARD ST	STE 1100	SAN FRANCISCO
0065	11050385	DWYER	KEVIN	201 MISSION ST	STE 1800	SAN FRANCISCO
0065	11053890	ENCINAS	RICHARD	630 SANSOME ST	FL 7	SAN FRANCISCO
0065	11090802	ENG	LAWRENCE	4150 CLEMENT ST	119	SAN FRANCISCO
0065	11063277	ESTRADA	ROSALBA	50 BEALE ST	ROOM 8643	SAN FRANCISCO
0065	11061113	FOX	CHRISTINE	495 32ND AVE	APT 204	SAN FRANCISCO
0065	11059159	FRENCH	MAUREEN	450 GOLDEN GATE AVE		SAN FRANCISCO
0065	11066763	FUNG	ELENA	50 UNITED NATIONS PLAZA		SAN FRANCISCO
0065	11048018	GOETZ	KATHRYN	901 MARKET ST	SUITE 300	SAN FRANCISCO
0065	11066824	GURION	STEVEN	630 SANSOME ST	STE 831	SAN FRANCISCO
0065	11073746	HAMILTON	VIRGINIA	90 7TH ST	STE 17-300	SAN FRANCISCO
0065	11070852	HASIB	S	450 GOLDEN GATE AVE	FL 11	SAN FRANCISCO
0065	11044100	HAUSNER	CARL	207 DORADO TER		SAN FRANCISCO
0065	11091884	HEMENWAY	BRIAN	95 MCCOPPIN ST	APT E409	SAN FRANCISCO
0065	11034686	HOGAN	ALICE	152 LOMBARD ST	#501	SAN FRANCISCO
0065	11090868	HOLLEMAN	DIANE	50 UNITED NATIONS PLZ RM 4622	4TH FLOOR	SAN FRANCISCO
0065	11061246	HOSA	AMY	900 BEACH ST		SAN FRANCISCO
0065	11030770	HUNTER	RR	747 ELLIS ST		SAN FRANCISCO
0065	11090878	IACONI	MARA	300 PENNSYLVANIA AVE		SAN FRANCISCO
0065	11036539	ISHIMOTO	NORMAN	1906 18TH AVE		SAN FRANCISCO
0065	11061277	JEONG	JOYCE	1201 41ST AVE		SAN FRANCISCO
0065	11061288	JOHNSON	SONDRA	1401-30TH AVE	APT 4	SAN FRANCISCO
0065	11044194	JOHNSON	SONDRA	50 UNITED NATIONS PLAZA	RM 2570	SAN FRANCISCO
0065	11079504	JOLLY	DESIREE	1274 UNION ST		SAN FRANCISCO
0065	11044205	JONES	LYVETTE	50 UNITED PLAZA	4TH FLOOR ROOM 4254	SAN FRANCISCO
0065	11074852	KAMLET	SUSAN	90 7TH ST	STE 1810	SAN FRANCISCO
0065	11090897	KANTHATHIN	TIAT	1695 FUNSTON AVE		SAN FRANCISCO
0065	11090899	KARPENKO	SUSAN	1234 ORTEGA ST		SAN FRANCISCO
0065	11042564	KEEFER	JAMES	1211 1/2 GUERRERO		SAN FRANCISCO
0065	11059318	KELLEY	DAVID	450 GOLDEN GATE AVE	# 5-W	SAN FRANCISCO
0065	11050162	LADD	MICHAEL W	770 39TH AVE		SAN FRANCISCO
0065	11050568	LANE	JUMELA	170 KING ST	APT 1105	SAN FRANCISCO
0065	11036671	LARSON	CHARLENE	50 UNITED NATIONS PLAZA		SAN FRANCISCO
0065	11067022	LAURA	PETER	506 1/2 LIBERTY ST		SAN FRANCISCO
0065	11052214	LEE	RITA	ONE SANSOME ST		SAN FRANCISCO
0065	11090923	LEE	MARIA	961 LOMBARD ST		SAN FRANCISCO
0065	11074183	LEE	FOON	333 BUSH ST	STE 500	SAN FRANCISCO
0065	11050579	LEOZ	MICHAEL	90 7TH ST	SUITE 4-100	SAN FRANCISCO
0065	11032463	LIFFMANN	ROBIN	324 CORTLAND AVE		SAN FRANCISCO
0065	11080166	LOO	STEPHEN	279 HALE ST		SAN FRANCISCO
0065	11091485	LOUIE	KEITH	450 GOLDEN GATE AVE	STOP 6-107	SAN FRANCISCO

# MANUALS & GUIDES



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- [» Chapters](#)
- [» Dues Withholding](#)
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## Manuals & Guidebooks

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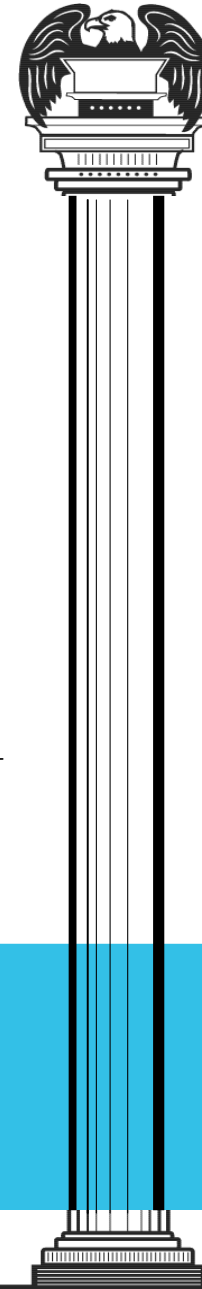
- [» Chapter and Federation Officers Manual \(F-10\)](#)
- [» Membership Marketing Manual \(FH-19\)](#)
- [» Member Records Manual \(FH-6\)](#)
- [» Legislative Officer and Congressional District Leader \(CDL\) Manual \(FH-7\)](#)
- [» Public Relations Handbook \(FH-9\)](#)
- [» Regional Vice Presidents' Handbook \(FH-14\)](#)
- [» Service Officer Guide \(FH-10\)](#)
- [» Code of Ethics](#)
- [» National Policy Book](#)
- [» Procedures](#)

http://www.narfe.org/pdf/fh-9.pdf



# Member Records Manual

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**NARFE**  
PROTECTING YOUR FUTURE

*Since 1921*

F-6 NARFE  
website



# ACTIVITY REPORTS



## Chapter 0065

- [F-7 Update](#)
- [Officer Roster](#)
- [Activity Reports](#)
- [Member Roster](#)

**Online Reports Module (ORM)**

[Enter Chapter Reports](#)

(You may need to allow pop-up from narfe.org)

**NARFE Email System (NES)**

[Enter NES](#)

**Website Hosting**

Your website: /site/chapter65/

[Manage Your Web Site](#)

[Click Here](#) for Webhosting Guide



Recommended Browsers ? | [User Account](#) | [Contact Us](#)

## Membership Activities in chapter 0065

*(Click on each button to access the records)*

- New Member(s)
- Reinstatement
- Dropped for Non-renewal
- Transferred Into Chapter
- Transferred Out of Chapter
- Deceased Not Transferred
- Voluntary Cancellations
- Sent Second Notice
- Deceased Transferring Membership to Spouse
- New Prospective
- Payment Status Changes
- Deceased Archive

Other Activities

*Including: Change of Name, Change of Address, Change of Dues Category, Change of Phone Number and Change of Email address*

# NEW MEMBERS



Recommended Browsers ? | [User Account](#) | [Contact Us](#)

### New Members in chapter 0065

**From:** Jan | 1 | 2015

**To:** Dec | 1 | 2016

**Sorted By:**  Last Name  Dues Cat  
 ID  Join Date

**Select Columns:**

<input checked="" type="checkbox"/> Chapter	<input type="checkbox"/> Dues Cat
<input checked="" type="checkbox"/> ID	<input type="checkbox"/> Member Type
<input checked="" type="checkbox"/> Last Name	<input type="checkbox"/> Chapter Member
<input checked="" type="checkbox"/> First Name	<input checked="" type="checkbox"/> Congressional District
	<input type="checkbox"/> Activity Date
<input checked="" type="checkbox"/> Street	<input checked="" type="checkbox"/> Join Date
<input checked="" type="checkbox"/> Suite	<input checked="" type="checkbox"/> Expire Date
<input checked="" type="checkbox"/> City	<input checked="" type="checkbox"/> Auto Renew
<input checked="" type="checkbox"/> State	
<input checked="" type="checkbox"/> Zip	<input type="checkbox"/> Email
	<input type="checkbox"/> Home Phone
	<input type="checkbox"/> Work Phone
	<input type="checkbox"/> Cell Phone

Remember (Date, Sort & Columns) Selection:  Yes  No **ENTER**

*This query may take few minutes to upload, depending on the chapter's size and date range.*



## 35 New Member(s) in chapter 0065 from Jan/1/2015 to Dec/30/2016

Chap.	RB	ID	Last Name	First Name	Street	Suite	City	State
0065	<a href="#">View</a>	11085476	ALBERT	LIBBY	961 14TH ST		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11086209	ARTHUR	ANNIS	2530 LUCAS AVENUE		PINOLE	CA
0065	<a href="#">View</a>	11095621	BARTHOLOMEW	SARA	3696 19TH ST		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11084584	BRANDT	LESLIE J	3932 LINWOOD AVE		OAKLAND	CA
0065	<a href="#">View</a>	11053338	BREEN	STEPHEN	246 FAIR OAKS ST		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11051152	CHISM	JEFFREY A	438 STATEN AVE	#101	OAKLAND	CA
0065	<a href="#">View</a>	11064839	CONNOR	CATHY	6064 MCBRYDE AVE		RICHMOND	CA
0065	<a href="#">View</a>	11081408	DORSEY	WILLIAM	945 TERESITA BLVD		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11085702	FEST	MARY	236 W PORTAL AVE	#557	SAN FRANCISCO	CA
0065	<a href="#">View</a>	11085692	HIGGINS	PATRICIA	2 FALLEN LEAF WAY		NOVATO	CA
0065	<a href="#">View</a>	11078233	HUFNAGEL	RANDEL J	1158 BURROWS ST		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11095188	JACOBS	SARAH	609 EXCELSIOR AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11029594	KATSANES	RAYMOND W	1690 35TH AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11039376	KRUSE	DAVID	852 TREAT AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11032318	LEE	ROBERT	1281 JACKSON ST		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11084647	LEE	BICK Y	1233 HOLLOWAY AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11045657	MALONE	SUSAN	301 HOWARD ST	SUITE 1100	SAN FRANCISCO	CA
0065	<a href="#">View</a>	11085593	MAYBERRY	BRADLEY D	84 BACON CT		LAFAYETTE	CA
0065	<a href="#">View</a>	11031628	MERZ	PAUL	20321 HARRINGTON DR		SONOMA	CA
0065	<a href="#">View</a>	11095186	MOORE	KATHERINE	1436 LAWRENCE WAY		SANTA ROSA	CA
0065	<a href="#">View</a>	11081325	NAROLEWSKI	S	PO BOX 5384		HERCULES	CA
0065	<a href="#">View</a>	11083189	NELSON	KENNETH EARL	31 HOLLOWAY AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11078341	OKAZAKI	CLYDE	1714 HILLMAN AVE		BELMONT	CA
0065	<a href="#">View</a>	11085956	OLEARY	DEHI	728 30TH ST		RICHMOND	CA
2058	<a href="#">View</a>	11051125	PATTERSON	JAMES E	730 24TH ST NW	#502	WASHINGTON DC	DC
0065	<a href="#">View</a>	11065034	REICH	DANIEL	3148 STANLEY BLVD		LAFAYETTE	CA
0065	<a href="#">View</a>	11035288	ROBIN	GEORGE	2940 VAN NESS AVE		SAN FRANCISCO	CA
0065	<a href="#">View</a>	11085443	ROY	DIANE	7001 CALIFORNIA ST	APT 301	SAN FRANCISCO	CA
0065	<a href="#">View</a>	11070151	RUSSELL	SARA	90 7TH ST	SUITE 18-300	SAN FRANCISCO	CA
0065	<a href="#">View</a>	11095185	SACHS	CAROL	5617 HUNTINGTON AVE		RICHMOND	CA
0065	<a href="#">View</a>	11085453	SCHULTZ	SONJA	341 SPRING VALLEY LN		MILPITAS	CA
0065	<a href="#">View</a>	11086217	TOM	WAH CHOR	4334 ST CHARLES PL		CONCORD	CA
0065	<a href="#">View</a>	11095187	VINEYARD	CHRISTINE	359 BLUE OAK LN		CLAYTON	CA
0007	<a href="#">View</a>	11060731	ZAUMSEIL	WALTER	5132 8TH STREET NORTH		ARLINGTON	VA
0065	<a href="#">View</a>	11051240	ZIELINSKI	RANDALL P	169 VALLEY ST		SAN FRANCISCO	CA

### Field Names

CN = Chapter Number  
 CM = Chapter Member  
 CD = Congressional District  
 FC = From Chapter  
 DC = Dues Category  
 MT = Member Type  
 RB = Recruited By  
 JD = Join Date  
 AR = Auto Renewal

### Member Types

A = Annuitant  
 C = Active Federal Employee  
 D = Distinguished Membership  
 F = Active Federal Employee Spouse  
 N = Annuitant Spouse  
 P = Prospect  
 S = Survivor Annuitant

### Dues Categories

A, A1 with Member Type A, 1A, 2A, 3A, A2, A3, AE, AF, AG, AH,  
 AI = Annual  
 A1 with Member Type C or F, AA, AB, AC, AD = Active Federal  
 Employee  
 B = D/W National and Chapter  
 C = D/W National Only  
 D = National Life  
 E = Partial Life  
 F = Honorary

# REINSTATEMENTS

## 46 Member(s) Reinstated in chapter 0065 from Jan/1/2015 to Dec/1/2016

Chap.	ID	Last Name	First Name	Street	Suite	City	State	Zip	CD	CM	I
0065	10856350	BACHARACH	STEPHEN	1445 DIAMOND ST		SAN FRANCISCO	CA	94131-1825	12	Y	/
0065	10900986	BOONE	HARIKLI D	225 GOLD MINE DR		SAN FRANCISCO	CA	94131-2523	12	Y	/
0065	10142811	CARDINELLI	JUANITA G	1755 CALIFORNIA DR	#6	BURLINGAME	CA	94010-3218	14	Y	/
0065	10888205	CHAN	GERALD	1424 SACRAMENTO ST		SAN FRANCISCO	CA	94109-4064	12	Y	/
0065	10912998	CHARNS	HAROLD	255 STATES ST		SAN FRANCISCO	CA	94114-1405	12	Y	/
0065	10516390	CHEN	ARCHIE S	3 ARUNDEL DR		HAYWARD	CA	94542-7904	15	Y	/
0065	10934133	CLARK	KEVIN J	881 FOERSTER ST		SAN FRANCISCO	CA	94127-2307	12	Y	/
0065	10367921	CLARK	FRANCIS J	55 SANTA PAULA AVE		SAN FRANCISCO	CA	94127-1541	14	Y	/
0065	10254781	DALE	RUBY L	64 CONKLING ST		SAN FRANCISCO	CA	94124-1909	12	Y	/
0065	10359990	DEA	DANIEL	1722 GRANT AVE		SAN FRANCISCO	CA	94133-3008	12	Y	/
0065	10308439	DODSON	PATRICIA L	301 MISSION ST	UNIT 42E	SAN FRANCISCO	CA	94105-6655	12	Y	/
0065	10896663	EDDINGS	D. RACHEALLE	7831 RIVER ESTATES DRIVE		SACRAMENTO	CA	95831	6	Y	/
0065	10474245	FIKE	STEVEN	2121 BROADWAY ST	APT 6	SAN FRANCISCO	CA	94115-1359	12	Y	/
0065	10685882	FIKE	KAY L	2121 BROADWAY ST	APT 6	SAN FRANCISCO	CA	94115-1359	12	Y	/
0065	10927076	FOLLA	DEBRA	490 PENNGROVE AVE		PENNGROVE	CA	94951-8692	5	Y	/
0065	10847217	FONG	DANNY	555 10TH ST	APT 314	OAKLAND	CA	94607-5208	13	Y	/
0065	10925875	GOODMAN	RONALD L	1288 MISSION ST	# 419	SAN FRANCISCO	CA	94103-2722	12	Y	/
0065	10156975	GORDON	SONYA L	2210 JACKSON ST	APT 303	SAN FRANCISCO	CA	94115-1308	12	Y	/
0065	10264612	GRETZ	DENISE	1400 GEARY BLVD #2309		SAN FRANCISCO	CA	94109	1	Y	/
0065	10184070	HENNESSEY	VERONICA	1400 EL CAMINO REAL #309		SOUTH SAN FRANCISCO	CA	94080-7504	14	Y	/
0065	10477289	HLAVENKA	THOMAS T	214 GRANVILLE WAY		SAN FRANCISCO	CA	94127-1136	14	Y	/
0065	10253835	HUE	CALVIN	1301 SILLIMAN ST		SAN FRANCISCO	CA	94134-1055	12	Y	/
0065	10944103	KINSELL	TIM	14254 RUTHERFORD RD		YAKIMA	WA	98903-9735	04	Y	/
0065	10807762	KISER	CAROL	2901 GOUGH ST	304	SAN FRANCISCO	CA	94123-3600	12	Y	/
0065	10205946	LAW	EDWARD	398 PALOMAR DR		DALY CITY	CA	94015-3956	14	Y	/
0065	10813306	LOWEY-BALL	CHARLES	2784 23RD STREET		SAN FRANCISCO	CA	94110-3442	12	Y	/
0065	10911268	LUDEN	HYMIE	65 MARS ST.		SAN FRANCISCO	CA	94114-1827	12	Y	/
0065	10662865	MACH	TONY Q	1440 WEBSTER ST	APT 5	SAN FRANCISCO	CA	94115-3756	12	Y	/
0065	10906191	MARTIN	JENNIFER	1279 42ND AVE		SAN FRANCISCO	CA	94122-1208	12	Y	/
0065	10914599	MCCARTHY	VIRGINIA	33 BUCARELI DR		SAN FRANCISCO	CA	94132-2337	14	Y	/
0065	10876563	NUTT	ANN	812 CARMEL AVE		ALBANY	CA	94706-1812	13	Y	/
0065	10905870	PIAGNERI	RITA	3115 NORIEGA ST		SAN FRANCISCO	CA	94122-4045	12	Y	/
0065	10831943	PLUMB	CHRISTINE	5777 LEWIS WAY		CONCORD	CA	94521-4827	11	Y	/
0065	10750355	POWELSON	JACK S	890 BUSH ST	APT 605	SAN FRANCISCO	CA	94108-3311	12	Y	/
0065	6862184	RAMIREZ	ALMA G	328 MOUNT VERNON AVE		SAN FRANCISCO	CA	94112-3634	14	Y	/
0065	10742349	SALES	CARMEN	168 ALLISON ST		SAN FRANCISCO	CA	94112-3704	14	Y	/
0065	10910133	SETIAN	KATHY	1783 SANCHEZ ST.		SAN FRANCISCO	CA	94131-2740	12	Y	/
0065	10868603	SPECTOR	RICHARD M	4363 EVERETT AVE		OAKLAND	CA	94602-1758	13	Y	/
0065	11020035	TAMAYO	WILLIAM R	11 CHRISTOPHER DR		SAN FRANCISCO	CA	94131-1110	12	Y	/
0065	10418605	TAYLOR	PETER C	2960 FILLMORE ST #7		SAN FRANCISCO	CA	94123-4011	12	Y	/
0065	10776075	TONG	MARGARET Y	2122 31ST AVE		SAN FRANCISCO	CA	94116-1637	12	Y	/
0065	10868605	TRIZUTO	LAURA	2915 GENTRYTOWN DR		ANTIOCH	CA	94509-5201	11	Y	/
0065	10839931	WALKER	ROLENE	85 WESTERN SHORE LN	APT 2	SAN FRANCISCO	CA	94115-3728	12	Y	/
0065	10726631	WIMER	MICHAEL L	1537 JONES ST	APT 302	SAN FRANCISCO	CA	94109-3282	12	Y	/
0065	10789029	WING	KAREN	2243 TURK BLVD		SAN FRANCISCO	CA	94118-4423	12	Y	/
0065	10210196	WONG	EDWARD	520 25TH AVENUE		SAN FRANCISCO	CA	94121-2917	12	Y	/

**Field Names**

CN = Chapter Number  
 CM = Chapter Member  
 CD = Congressional District  
 FC = From Chapter  
 DC = Dues Category  
 MT = Member Type  
 RB = Recruited By  
 JD = Join Date  
 AR = Auto Renewal  
 ED = Expiration Date  
 AD = Activity Date

**Member Types**

A = Annuitant  
 C = Active Federal Employee  
 D = Distinguished Membership  
 F = Active Federal Employee Spouse  
 N = Annuitant Spouse  
 P = Prospect  
 S = Survivor Annuitant

**Dues Categories**

A, A1 with Member Type A, 1A, 2A, 3A, A2, A3, AE, AF, AG, AH,  
 AI = Annual  
 A1 with Member Type C or F, AA, AB, AC, AD = Active Federal Employee  
 B = D/W National and Chapter  
 C = D/W National Only  
 D = National Life  
 E = Partial Life  
 F = Honorary  
 I = Non-Renewal  
 L = Cancellation

# CAB

Martha Raup  
Mailladymartha  
@yahoo.com

## Configuration Advisory Board

- Member Log Out
- CAB Blog
- Contact CAB Members
- National Website

### Other Important Links

- » [CAB OAM Documentation](#)
- » [CAB Charter](#)
- » [CAB Biennial Report](#)
- » [Request Index April 5th](#)
- » [Mar Meeting Summary](#)
- » [CAB Agenda April](#)
- » [Issues 04-04-2017](#)
- » [Training and Other Links](#)
- » [CAB Power Point PPT](#)
- » [CAB Power Point - PDF](#)
- » [Notice Announcing CAB](#)
- » [NAIC Final Report](#)

### NEW! Benefits Calculator

### The Latest News

#### CAB Documents

This explains some of the documents in "Other Important Links" and where CAB meeting notes are maintained online. [read more](#)

#### Note on the CAB Blog

The CAB blog can be read by any NARFE member. Only CAB members may post to the blog or comment on a post. If you have any questions or wish your CAB member to post a comment please contact your CAB member. [read more](#)

#### Welcome to the CAB Website

Welcome to the NARFE Configuration Advisory Board (CAB) web site. The NARFE Information Services Department is working with the CAB to further advance NARFE in technology. The CAB is made up of 10 members, one from each region, who represents chapters and federations. We encourage you to contact your CAB Representative to voice your opinions or offer suggestions for improving online data services. You can contact your CAB representative by clicking on "Contact CAB Members" on the left hand side of this page. The CAB meets the second Monday of the month and we will attempt to resolve issues as soon as possible. However, we ask your understanding if we do not get to your suggestion immediately. [read more](#)

#### Configuration Advisory Board (CAB)

The NARFE Information Services Department is working with the NARFE Configuration Advisory Board (CAB) to further advance NARFE in technology, as more and more members and officers use technology as their daily routine. CAB is made up of 10 members, one from each region, who represents chapters and federations. NARFE Members and officers are urged to contact their regional CAB Representative to voice their opinions or offer their suggestions for improving online data services. [read more](#)

# Videos by CAB

Watch YouTube videos with Chrome. [Yes, get Chrome now.](#)



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## NARFE CAB

This channel is maintained by the National Association of Active and Retired Federal Employees (NARFE) Configuration Advisory Board (CAB)... [Show more](#)

### Uploads

**Manual list 2: enter email**

- Read the instructions at the bottom carefully.
- In the box under "Enter email address", enter your own data, separating fields with a space.
- After entering, click the "Use Manual Entry" button on the left.

**NARFE Email System NES Basic v3**

2 views • 1 day ago

**member roster report - Left side**

**UPDATE | F-9 | Hist.**

**UPDATE | F-9 | VIEW**

**OAM Member Roster v5**

6 views • 5 days ago

**Example of an F-7**

**F 7 Update v5**

6 views • 5 days ago

**Getting to the OAM**

**Getting to the OAM v5**

4 views • 5 days ago

### Created playlists

- Example of an F-7 (2 VIDEOS)
- Getting to the OAM (7 VIDEOS)



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- » Web Hosting
- » Service Officer Blog
- » In-House Presentations
- CAB (Configuration Advisory Board)**
- » CAB Activities
- » Contact CAB Members



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[Word Document](#)



**Breakroom Flyer 2**  
**Active Suits**  
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**Breakroom Flyer 3**  
**Retired**  
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# POSTERS

## Posters

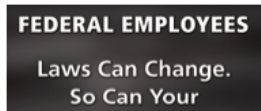
NARFE posters are available in pdf format and can be downloaded and printed at your local print shop. To download, click on the blue links below.



**18 "x 24 " Feds! Poster**  
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**17" x 11" Table-Top Poster**  
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# 3. KNOW WHAT YOU ARE “SELLING”

DIFFERENT PEOPLE WANT DIFFERENT PRODUCTS

## What Are Some Benefits of Membership?

- Powerful representation and advocacy
- Award-winning NARFE magazine
- Members-only section of the NARFE website
- Access to a team of Federal Benefits Service specialists
- Legislative e-Alerts
- Scholarship and disaster-relief grants.
- Members-only discounts







# Protecting the Future for ACTIVE AND RETIRED FEDERAL EMPLOYEES

National Active and Retired Federal Employees Association

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- Congressional Testimony
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- Contact NARFE's Legislative Department

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### Latest NARFE News

USPS Reform Legislation | OPM Warns Retirees of Latest Phone Scam | CPI-E Bill Introduced | Paid Parental Leave | Postal Reform Bill | Hiring Freeze | Archived Releases |

**NARFE Disappointed in Committee Action on USPS Reform Legislation**  
[Read More](#)



NARFE's Legislative Action Center is NARFE's easy way to send letters to your members of Congress, search for your legislators, report your congressional meetings, and much more!

**TAKE ACTION!**



Learn the latest from Capitol Hill with NARFE's [Legislative Hotline](#). This update



Contribute to NARFE-PAC, access NARFE-PAC materials and learn more

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Active Issues

Federal Issues

[Oppose the Postal Service Reform Act of 2017 \(H.R. 756\)](#)  
 The Postal Service Reform Act of 2017, H.R. 756, has been introduced in the House by Rep. Jason Chaffetz, R-UT, chairman of the House Committee on Oversight and Government Reform, along with five original cosponsors: Ranking Member Elijah E. Cummings, D-MD, and Reps... [\[+\] more](#)

[Threats Facing the Federal Community](#)  
 Threats facing the federal community have never been greater, now that the new administration and new Congress have settled in. Previous unsuccessful proposals to reduce the earned pay and benefits of the federal community are likely to be used as blueprints for the next... [\[+\] more](#)

[Support S. 873, the TSP Modernization Act of 2017](#)  
 A bipartisan bill recently introduced in the Senate would create flexible withdrawal options from the Thrift Savings Plan (TSP). The current limited withdrawal options are one of the leading reasons federal workers and retirees transfer their money out of the TSP, which... [\[+\] more](#)

[Support the CPI-E Act of 2017 \(H.R. 1251\)](#)  
 A bill recently introduced in the House would require the use of the Consumer Price Index for the Elderly (CPI-E) instead of the current Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W) to determine annual cost-of-living adjustments (COLAs) for... [\[+\] more](#)

LETTERS TO SEND ON IMPORTANT ISSUES

# ACOMPLISHMENTS



## NARFE'S LEGISLATIVE ACCOMPLISHMENTS 114<sup>th</sup> CONGRESS (2015-2016) REVIEW

In the 114th Congress, the federal community continued to face assaults on its earned benefits. As a result, NARFE's legislative efforts focused on defeating proposals attacking federal employees and retirees, as well as working toward solutions to other concerns facing NARFE members. Here are highlights of the Association's accomplishments as the 114<sup>th</sup> Congress (2015-2016) concluded in December 2016.

✓ **Thwarted ALL attempts by Congress to cut the earned pay and benefits of federal employees and retirees.**

- The House of Representatives' Fiscal Year (FY) 2016 budget resolution contained eight provisions totaling \$318 billion in cuts to the federal community. These cuts included raising retirement contributions of current federal employees, reducing the size of the federal workforce, increasing enrollees' share of Federal Employees Health Benefits Program (FEHBP) premiums and reducing the return of the Thrift Savings Plan's (TSP) most stable investment vehicle, the G Fund. Ultimately, none of those cuts were passed into law, thanks to the hard work of NARFE and its members.
- The Senate failed in its attempt to pay for highway improvements on the backs of the federal community. As the Senate debated a six-year highway bill in 2015, some senators suggested offsetting the cost by changing the rate of return of the TSP's G Fund, rendering the fund nearly worthless, as the return would be lower than the average savings account. Such a change would have cost TSP participants \$32 billion. NARFE members and lobbyists sprang into action, and Congress was forced to find other sources of funding.
- A budget agreement offsetting sequestration cuts for two years did not take from federal employees or retirees. After the federal community contributed more than \$120 billion to pay for other priorities in recent years, NARFE members have been sounding the drumbeat: Enough is enough! A two-year budget deal was signed into law at the end of 2015, increasing spending levels by \$80 billion without offsets to the federal community, even after the initial budget called for \$318 billion in cuts. NARFE's message is resonating on Capitol Hill.

✓ **Successfully mitigated disproportionate and unfair increases in Medicare premiums.**

- Without a cost-of-living adjustment (COLA) in 2016, millions of Medicare enrollees not "held harmless" would have seen their premiums increased by 52 percent, unless Congress or the administration took action. NARFE began sounding the alarm on this issue on the Hill and with the administration before any other organization. Due to NARFE's lobbying efforts and the messages sent to legislators by thousands of NARFE members, a compromise fix was included in the two-year budget agreement, limiting the 2016 premium increase to 15 percent for those not held harmless.
- In the face of a small retiree COLA in 2017, which did not trigger the budget deal's provisions, NARFE secured the introduction of legislation to mitigate the effects of Medicare premium increases for those not held harmless, in a situation similar to 2016. While this legislation was not considered by Congress, premium increases previously had been limited (to 10 percent, as opposed to about 20 percent) through action by the administration due to concerns raised by NARFE and its coalition partners.

✓ **Protected postal retirees' health benefits through the Federal Employees Health Benefits Program (FEHBP).**

- Postal reform legislation in both the House and the Senate would have required all eligible postal retirees and their spouses to enroll in Medicare or forfeit their earned retiree health benefits coverage through the FEHBP. NARFE worked tirelessly to oppose these provisions, supporting amendments that would prevent loss of health insurance coverage entirely, maintain choice for postal retirees



# FEDERAL BENEFITS INSTITUTE

The **NARFE Federal Benefits Institute** is a Member-Only resource designed to help NARFE members take charge of their federal benefits and guarantee a secure future. To attend the live events, access the on-demand sessions, white papers, and other resources for FREE, [Join NARFE today](#).

## NARFE WEBINARS PROVIDING ANSWERS FOR THE FEDERAL COMMUNITY

**NEXT WEBINAR:**

**ESTATE PLANNING FOR FEDS**

A NARFE Federal Benefits Institute Webinar  
Presented by Mark Keen, CFP

**Thursday, May 11, 2 p.m. ET**

**REGISTER TODAY FOR \$39.95**  
(Includes FREE 1-year NARFE membership)

Regardless of your level of income, personal wealth or current state of health, estate planning isn't something you should put off! A few hours of planning on your part will ensure a smooth settlement for your beneficiaries, and maximize estate tax savings. Feds need to consider the impact of their annuity and TSP account as well as other assets.

Join us for a one-hour webinar on May 11 at 2 p.m. ET. Mark will take questions during a one-hour BONUS Q&A session directly after the presentation.

Sponsored by



**All WEBINARS are available FREE to NARFE members**  
**JOIN NARFE TODAY to view.**

[Members Click Here](#)

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- Social Security Simplified**  
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- What's Your Best Retirement Date**  
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- TSP: Love It or Leave It**
- Speeding the Retirement Journey**
- How Much Money Do You Need To Retire**
- Alphabet Soup of Health Plans**
- FEHBP And Medicare**
- Post-Retirement Checkup**
- Exploring TSP Withdrawal Options**
- Claiming Social Security**
- Survivor Benefits: Key Decisions for Feds of All Ages**

## Previously Recorded Webinars ON-DEMAND

1. What's Your Best Retirement Date
2. TSP: Love It or Leave It
3. Speeding the Retirement Journey
4. How Much Money Do You Need To retire?
5. Alphabet Soup of Health Plans
6. FEHBP And Medicare
7. Social Security Simplified



## Previously Recorded Webinars ON-DEMAND

8. Exploring TSP Withdrawal Options

9. Survivor Benefits

10. Federal employee to annuitant

11. FEHBP & Medicare

12. Will you be Ready for Retirement

13. Claiming Social Security

14. Post-Retirement Checkup







# Speeding the Retirement Journey

A NARFE Federal Benefits Institute Webinar

*Presented by Tammy Flanagan*

**Welcome!**

***The Webinar will begin  
promptly at 2 pm ET***



## Upcoming Webinars (All webinars at 2 p.m. ET)

**May 11 Estate Planning**

**June 22 Should I Stay or Should I Go?**

**June 29 Creating a Second Career**

**July 27 Survivor Benefits: Key Decisions**

**August 24 Making the Shift from Federal Employee to Annuitant**

**September 21 Retirement Life – Where to Retire**





# **New! Facts for Feds** *A series of short, instructive and informative articles on federal retirement, benefits, and employment options.*

- [Steps to Take Before You Retire](#)
  - [How to Apply for Retirement](#)
  - [FERS Annuity Supplement](#)
  - [Court-Ordered Benefits](#)
  - [Survivor Benefits Under FERS](#)
  - [FEHBP Coverage and Divorced Spouses](#)
  - [Early Retirement Under FERS](#)
  - [Applying for Medicare Part B](#)
  - [Leaving Federal Service](#)
  - [Re-Employed Annuitants](#)
- 

# NARFE White Papers

- [How Much Money Do You Need to Retire?](#)
  - [10 Worst Mistakes Federal Employees Can Make](#)
  - [10 Worst Mistakes Retirees Can Make](#)
  - [FAQs About Your Federal Benefits](#)
  - [Speeding The Retirement Journey](#)
  - [Top 10 Things Fed Spouse Needs to Know](#)
  - [Survivor Benefits Guide](#)
  - [Guide to TSP Withdrawal Options](#)
- 



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Get in touch with NARFE Nati



9,557 people like this

Non-Profit Organization in Alexandria, Virginia

4.4 ★★★★★

Invite friends to like this Page

NARFE is a membership organization dedicated solely to protecting the health care and retirement benefits of federal employees and their survivors.

9,557 people like this and 9,248 people follow this

# NARFE BLOG



## NARFE blog

Protecting the Future for ACTIVE AND RETIRED FEDERAL EMPLOYEES

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21 April 2017

### HR 766

All Postal retirees who do not have Medicare Part B should be aware of this bill. It would force ALL of us to join Medicare Part B at considerable cost per month. (well over \$200 per month for a married couple)

As a lifelong member of NALC from 1968 to present, imagine my shock at watching our own union President Rolando testify before Congress in FAVOR of this bill. What a shameful act for our own representative to support this bill. I have written to him and have not received an explanation nor an answer.

I strongly urge everyone to contact your congress person as well as Mr. Rolando to let them know how you feel.

Posted by wayne alldrick (chapter 0180, MO) at 6:27 PM | 0 comments: [read](#) or [post](#) comment

19 March 2017

### Help available to update federation bylaws

With federations drafting changes to their bylaws to reflect OCM and OMOV, this year also is a great opportunity to make other needed changes. As immediate past VP of eNARFE Chapter 2363 and co-founder and past president of eNARFE Florida Chapter 2364, I am offering my unique background to provide advice on federation efforts.

Posted by marc harris (chapter 0000, NJ) at 11:00 AM | 1 comments: [read](#) or [post](#) comment

18 March 2017

### Making vital changes when updating federation bylaws

Federations are now in the process of updating their bylaws to reflect OCM (optional chapter membership) and OMOV (one member, one vote). As part of the process, I suggest they be revised to refocus on advocacy. As part of that refocus, I suggest DVP job descriptions be changed to something which is mission based, like advocacy. I suggest that the areas DVPs cover be changed from chapter based to congressional district based. I suggest that CDAs be established where they do not already exist.

I also suggest that federation conventions and other meetings and publications be refocused on planning for and coordinating advocacy actions within each state and with HQ.

Why not? If not now, when?

Posted by marc harris (chapter 0000, NJ) at 8:09 AM | 11 comments: [read](#) or [post](#) comment

17 March 2017

### NARFE Chapter 0371 Walk to END Alzheimer's



**NARFE**

# **BE PREPARED FOR LIFE'S EVENTS**

*What Your Survivors Should Know*

PREPARE  
bBEBvBE



The purpose of this guide is to help you organize your personal and financial information in one location so your survivors will have the information they will need to handle your affairs upon your death.

While one's death is a difficult topic to discuss, reviewing this information with your family will help them to understand the steps they will need to take. Any questions that come up also can be addressed. You should ensure that your family members review this guide with you and know where it is located. You also should review this guide periodically to ensure that the information is up-to-date.

**NOTE:** *This booklet contains your private and personally identifiable information. Please keep it in a secure location.*

Date this document was prepared: \_\_\_\_\_  
F-100 (01-17)

F-100

# Member Discounts



## My Account My NARFE

### Save Money with Member Perks

NARFE appreciates your service, and as do businesses across the country. Whether you are planning your next vacation or planning for retirement, members can save money on everyday purchases thanks to our Affinity Partners. It's just one more way we're able to say "thank you" for being a NARFE member.

Check back often, new benefits are being added regularly!

### FINANCE & LEGAL



**LegalShield**  
571-830-5489 | [www.legalshield.com/narfe](http://www.legalshield.com/narfe)

Whether it's big, small or somewhere in between, you have affordable legal help when you need it. With your legal plan, you or your family members can contact your law firm any time you need legal advice or assistance, even 24/7 for covered emergencies. All law firms are local to your specified state. NARFE members receive the discounted rate of \$16.95 for individuals and \$18.95 for families of 10 (two adults and up to 8 children) when you sign up through the website above.



**IDShield**  
571-830-5489 | [www.legalshield.com/narfe](http://www.legalshield.com/narfe)

LegalShield along with Kroll will monitor more of what matters: We monitor your identity from every angle, not just your Social Security number, credit cards and bank accounts. We make sure everything connected to you is safe, including your passport, email, phone numbers, driver's license number, medical IDs and more. If any change in your status occurs, you will receive an email update immediately. This takes the bulk of the work required to restore your identity off of your shoulders, placing it in the hands of a licensed Fraud Investigator. NARFE members receive the discounted rate of \$8.95 for individuals and \$18.95 for families when you sign up through the website above.



**NARFE's Official Credit Union**

As a NARFE member, you have the privilege of joining InFirst Federal Credit Union, which has been serving active and retired federal employees and their families, since 1925. The credit union offers sensitive services at competitive rates to members nationwide at more than 5,000 shared branches, 55,800 exchange-free ATMs and 24/7 phone access. Accounts are insured by NCUA up to \$250,000.

### INSURANCE



**GEICO**  
800-368-2734 | [www.geico.com/narfe](http://www.geico.com/narfe)

National partner, GEICO, continues to offer a special discount opportunity for members of NARFE. To find out how much you could save, visit [www.geico.com/narfe](http://www.geico.com/narfe) or call 1-800-368-2734 and mention that you are a NARFE member. Have your current coverage information available in order to secure a comparable quote. On top of a great discount, your completed quote will help benefit NARFE's causes and initiatives!

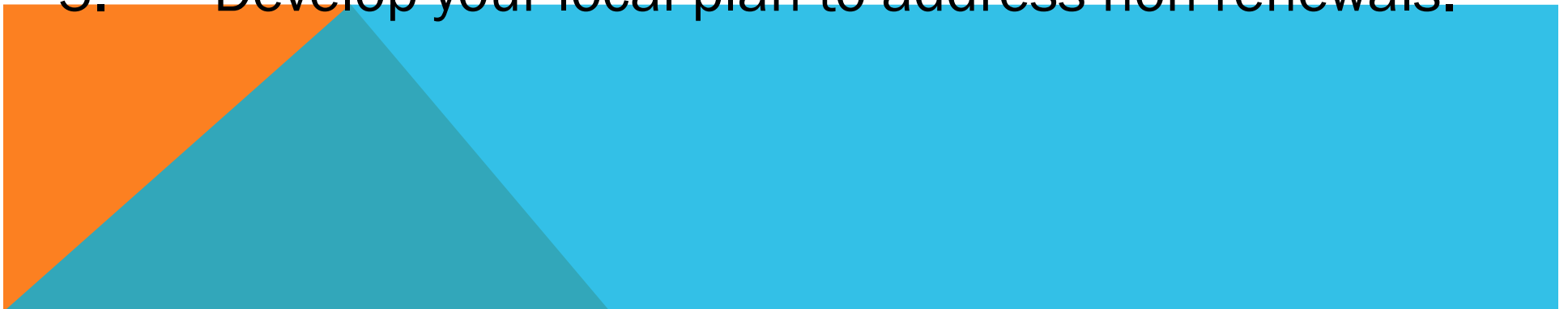
Some discounts, coverages, payment plans and features are not available in all states or all GEICO companies. Discount amount varies in some states. One

Near the Back  
Of Every NARFE  
Magazine



## RETENTION – RENEWALS AND REINSTATEMENTS


1. NARFE’s retention rate (renewals plus reinstates) is 92 percent.
2. An email newsletter series from NARFE titled “eConnect,” is sent to first-year members as part of the national retention plan.
3. Retention Begins on Day One. Members join NARFE for various reasons.
4. When new members are engaged in the life of the organization within the first months of joining, they are more likely to stay members.
5. Develop your local plan to address non-renewals.



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narfe.org/oam/articles.cfm?id=2854

Google Calendar MSN NextBus - Google



*Protecting the Future for*  
**ACTIVE AND RETIRED FEDERAL EMPLOYEES**  
National Active and Retired Federal Employees Association

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- » White Papers


## Dues Withholding

**Note:** An Adobe Acrobat Reader is required to fill out certain forms. Please [click here](#) to download it.

- » [Dues Withholding Application for New Members \(Retirees\) \(DW-3\)](#)
- » [Dues Withholding Application for Retirees \(DW-2\)](#)
- » [Dues Withholding Brochure \(F-86\)](#)

# Dues Withholding

Type here to search



## **Dues Withholding: A Win/Win Retention Builder**

- 1. It provides a convenient, discounted (15% less) payment plan for our retired members, spouses of retired members and survivor annuitants.**
- 2. It also helps NARFE keep down administrative costs while boosting retention.**
- 3. Once members go on dues withholding they continue their membership with no interruptions and keep NARFE strong.**



The background features a large orange shape on the right side, a blue triangle on the left, and a teal triangle at the bottom left. The text is positioned in the white space between the blue and orange areas.

# 4. MAKE IT SIMPLE

ELEVATOR SPEECH

## NARFE Elevator Speech

A clear, highly focused elevator speech makes certain that the limited time **answering:**

- What is NARFE?
- What does NARFE do?
- What are the benefits of NARFE membership?
- Why should I join?

Taken from the F-20 on NARFE's website

# **TIME TO PREPARE YOUR “ELEVATOR SPEECH”**





## NARFE Elevator Speech

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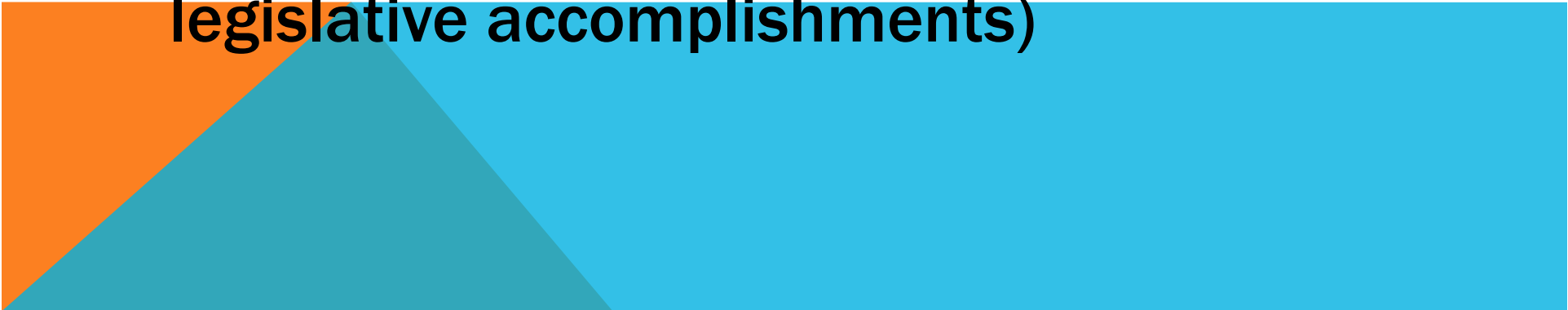
## Responses to people who give excuses

**“Someone else here is already a member.”**

**Response: “Good! Now, add yourself to the membership pool...”**

**“I was a member before and didn’t get anything out of it.”**

**Response: “I’m sorry you feel this way but here’s how NARFE protected you while you were a member...” (List a legislative accomplishments)**



## Responses to people who give excuses

**“I’m already a member of another association.”**

**Response: “Does that association do what NARFE does?”**

**“I just don’t see the benefit for me.”**

**Response: “Here’s how NARFE will benefit you. With your membership, NARFE can lobby effectively to protect your earned retirement benefits.”**



## Responses to people who give excuses

**“It’s too much money.”**

**Response: “Here’s how NARFE saves you money...”**

**“We’re cutting back.”**

**Response: “Don’t let them cut back on your existing benefits...”**

**“Maybe later.”**

**Response: “Maybe later might be too late...”**





# 5. SHARING SUCCESSES

STORIES FROM OTHERS CAN SPARK IDEAS



## HQ MEMBERSHIP NEWS

### NARFE's 2016 Recruiting Contest Nets 1,070 Members

—By Monica Williams, Deputy Director, Membership Marketing, [mwilliams@narfe.org](mailto:mwilliams@narfe.org)

From September 1 through December 31, NARFE recruiters added 1,070 new members to our rolls. The members who participated in the recruitment drive earned \$10 for each new member and were eligible for monthly and Grand Prize drawings.

This year, 615 recruiters brought in new members during the three-month period. Winners of the \$25 Amazon.com Gift cards were:

- ◆ November: Carla Koty of Indianapolis, IN, and member of Chapter 9175
- ◆ October: Dominick Liocardi of Metairie, LA, and member of Chapter 1398
- ◆ September: Frank C. Imptans, Jr. of Highlands Ranch, CO, and member of Chapter 0081

◆ The Grand Prize winner, Steven C. Singleton of Las Cruces, NM, donated the value of the prize to the NARFE-FREA Disaster and Scholarship Funds on behalf of Chapter 182.

We extend our sincere appreciation to all of our members who are dedicated to building NARFE membership and work to spread the word to their co-workers, friends and colleagues.

Watch future issues of the *Recruiting and Retention Journal* for details about the 2017 campaign. ■

### NARFE Matching Funds Program Update

Every year, NARFE budgets a designated amount of money for the express purpose of assisting chapters and federations with recruiting. Chapters and federations may apply for the funds and get up to 50 percent of the total expenses for a qualifying recruiting event from NARFE.

Over the past year, with the encouragement, support and approval of the National Secretary/Treasurer, we have made some changes to the Matching Funds Guidelines in order to clarify the parameters of the program and provide a way to evaluate the effectiveness of the efforts we are supporting. Like any grant program, NARFE wants to ensure that the events it supports achieve the desired goal of driving member recruitment by developing prospects and memberships.

With that in mind, the Matching Funds Program is intended to support activities or events that put chapter recruiters in a position to engage current federal employees and/or annuitants in a conversation about membership. Local advertising campaigns may be considered, but require guidance from Headquarters.

If you are interested in tapping into the Matching Funds Program, please take note of the following:

- 1) Preapproval is required

CONTINUED ON PAGE 2

#### HQ

#### MEMBERSHIP NEWS

NARFE's 2016 Recruiting Contest ..... 1

NARFE Matching Funds Program Update ..... 1

#### FC

#### FEDERATION AND CHAPTER NEWS

Does Your Newsletter Engage Members? ... 2

BE-2 Cards are Now Available ..... 3

Representing NARFE ..... 4

Local Advertising Campaigns Can Work for NARFE ..... 6

#### RR

#### RECRUITMENT RECOGNITION

Top Recruiters ..... 8

Recruitment Credit to Members ..... 8



## Why NARFE Leaders Should Attend The Legislative Training Conference

By Molly Checkasfeld, Grassroots Program Manager

**A**s a NARFE leader, your presence and participation at the Legislative Training Conference in Alexandria, VA, March 12-15, indicates not only your dedication to NARFE's mission of advocacy, but also shows first-time attendees, seasoned veterans, and legislators and staff on Capitol Hill that NARFE members work as a team to support the federal family.

The Legislative Training Conference provides a unique opportunity for NARFE leaders to contribute to the future of this Association, along with attendees who are taking the initiative and venturing to the nation's capital to raise their voices! Your involvement in the conference will help build upon your skills as a leader as you reach out to, and mentor, future leaders who are interested in becoming more involved in NARFE's advocacy efforts. You will have the chance to engage with fellow NARFE members from your federation and across the country.

### Registration Information

Please register for the conference [HERE](#) as soon as possible if you have not done so already. If you require lodging during the conference, you also will need to book your hotel room via the conference website by February 10. You can book your hotel room by clicking on the link under "booking" on the conference website [HERE](#). NARFE's special room rate at the Hilton Alexandria Mark Center is \$169 per night, plus applicable taxes, for a total of \$194.51 per night for single- and double-room occupancy. The room rate is available for three days before and after the Legislative Training Conference, space dependent. Please book your hotel room as soon as possible as the hotel is filling up fast!

Now is the time to build momentum across the country and remind your legislators that NARFE will not be silent when there are threats to your earned pay and benefits. (See story, p. 5, on the threats.) This Congress and the new administration are unpredictable, which requires NARFE leaders to facilitate and nurture stronger bonds between NARFE and all members of Congress. The Legislative Training Conference provides attendees the opportunity to unite in NARFE's mission and spread the word about the Association's deep concern about the well-being of federal employees and retirees if threats come to fruition.

Not able to attend the conference? There's plenty to be done in your district, and there is power in numbers! You can schedule a meeting with staff at your legislators' district or state offices during the time of the Legislative Training Conference. If your legislators hear from NARFE both at home and in Washington, NARFE's message will be clearer: No cuts to earned pay and benefits of federal employees and retirees!

The deadline to register for the conference and book your hotel room at the NARFE room rate is February 10. Please visit



**NARFE 2017  
LEGISLATIVE TRAINING  
CONFERENCE**  
March 12-15, 2017 Alexandria, VA

### In this issue ...

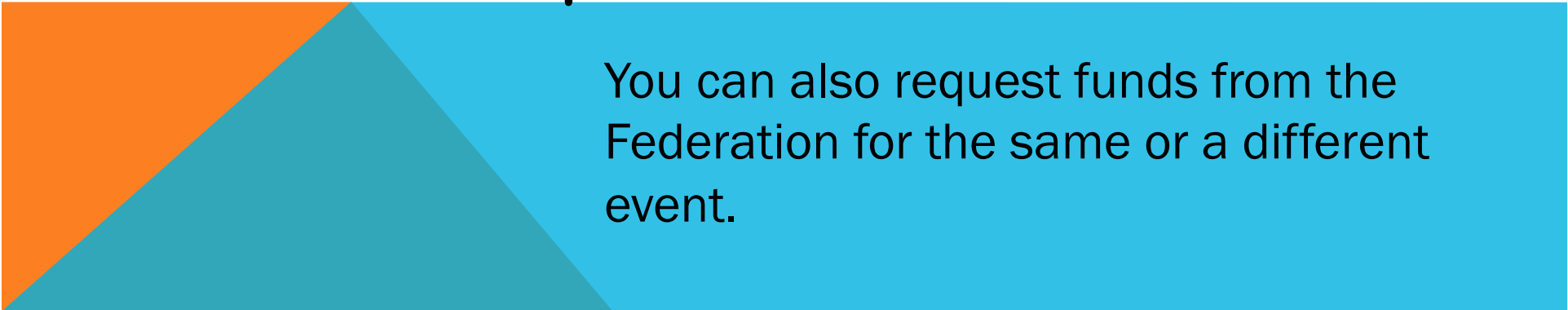
Why NARFE Leaders Should Consider Attending the Legislative Conference .....	1
Schedule Your Meetings Now! .....	2
NARFE-PAC Sets \$1.8 Million Goal .....	2
NARFE Scholarship Program .....	3
Grand Prize Winner Selected for 2016 Fall Membership Campaign .....	3
2017 Photo Contest is Underway! .....	4
OPM Retirement Processing Slows at the End of 2016 .....	5
Legislative Update: Threats to the Federal Community .....	5
State Legislative Advocacy: Under the Dome .....	6
NARFE in the News .....	7
NEB Meeting Minutes .....	8

## **MATCHING FUNDS**

**The Matching Funds Program is a 50-50 match incentive designed to encourage NARFE federations and chapters to implement projects**

**Matching funds require prior approval**

**Funds will not be released until a final report for the event or project is completed and sent to NARFE Headquarters.**



You can also request funds from the Federation for the same or a different event.

**Time to share some successes**



**?’s**



# COMPONENTS FOR SUCCESS

- 1. Enthusiasm (Belief in the mission of NARFE)**
- 2. Know your materials**
- 3. Know what you are selling**
- 4. Make it Simple (Elevator Speech)**
- 5. Sharing Successes**

